

# 2022

# Here's your Opportunity to PROMOTE your Company & be a part of the WOW factor

You can INVEST in <u>your future</u> and TOGETHER, we can BUILD a stronger industry and create OPPORTUNITIES for growth and expansion. Your sponsorship will help you ENHANCE and BUILD your company's recognition within the Mutuals while we EDUCATE members. We will SHARE your information and PROMOTE your company.

#### **Invest in the Association that promotes YOU!**

- 1. Educational Opportunities/Build a Wealth of Knowledge!
- 2. Annual Convention
- 3. Social Events...Network, Network, Network!
- 4. Farm Mutual Director Certification Education
- 5. IAMIC Web Page Advertising
- 6. LAUTUM News Advertising

As a member of the Mutual Industry family, when you advertise in the *LAUTUM* News, we will...

BUILD	recognition and familiarity of your Company
PROMOTE	your Products and Services cost-effectively
REACH	the decision-makers of Illinois Mutuals
REINFORCE	your commitment to the Mutual Industry
ACHIEVE	maximum exposure within the Mutual Industry

#### *Find out why you should make and investment in IAMIC...* **Rich Shepherd/Somerset Reinsurance says**—

"Somerset Reinsurance Brokers are proud to be partners with IAMIC and its members. We were warmly received 5+ years ago and have found our involvement to be very enjoyable! We also discovered and value the unwavering support, insight, benevolent nature, and wonderful attitude within IAMIC and its membership. Special thank you from Michael, John and me to Jackie, Zetta, Maggie and Kelsey along with their many volunteers. Their efforts have allowed us to establish solid relationships for future opportunity. We are excited about 2022 and beyond."



**Mutuals Helping Mutuals** 

By investing in the Association through sponsorship, YOU have the opportunity to partner with us as we lead and guide our industry through education.

KNOWLEDGE IS POWER!

Partner Sponsorship PLUS Ala Carte Opportunities

SPONSORSHIP for IAMIC events helps us keep registration fees for seminars low and allows us to secure top notch speakers.

#### SPONSORING IAMIC AT ANY LEVEL CAN:

- Put your company name front and center, giving your business recognition over competitors.
- Promote your company in front of your target audience at a specific industry-related educational seminar (i.e. Claims, Underwriting, Directors Seminars and Leadership Retreat).
- Reconnect with clients and engage with audiences to maintain strong business relations.
- Increase your reach to new clients customers and businesses.
- Grant your company brand awareness & media exposure via IAMIC website, email and LAUTUM.
- Generate strong leads by drawing in new and interested clients.

## **2022 EDUCATION PROGRAMS**

#### **CLAIMS SEMINAR**

February 17 Bloomington

Approximately 90 attendees consisting of adjusters and managers. This is an excellent opportunity to show your support of the industry while keeping your name and company in front of those who will use your services.

• <u>VENDOR\_TRADE SHOW</u> will be held at this event...see website for details.

### <u>REGIONAL DIRECTOR MEETINGS</u>

March 23 & 24 Dixon & Effingham Order of this 2-day meeting is TBD Identical meetings held in two locations with approximately 100 attendees at each event. Directors and managers attend these events. The foundation of the Mutuals will be listening when you show your support of our industry.

### NEW MANAGERS MEETING

April 13 East Peoria

This meeting is designed to assist new managers as they learn our industry. It's an opportunity to share your expertise and a great way to introduce your business to our new managers.

#### **UNDERWRITING SEMINAR**

April 14 East Peoria Approximately 75 attendees at this event consisting of mostly underwriters and managers. These are the individuals who help determine the risk taken by the mutual and their reinsurance. Sponsoring this event will help develop a strong relationship with the right people.

#### <u>LEADERSHIP RETREAT</u>

Date /Location TBD

This event is designed for management, they are the foundation of the Mutuals and they will be listening when you show your support of our industry.

## ANNUAL CONVENTION

August 22-24 East Peoria

Approximately 250 attendees at this event come from all areas of the mutual. These are the individuals who help determine the risk you will be working. Sponsoring this event will help develop a strong relationship with the right people. Managers attend these events and they are the foundation of the Mutuals. They will be listening when you show your support of our industry.

# **ANNUAL EVENT SPONSORSHIP BENEFITS**

								1	
Build your company awareness and media exposure via IAMIC seminars, website, email and LAUTUM		PLATINUM		GOLD			BRONZE		
		Cost: <b>\$7,500</b> Value: \$31,650			\$5, e: \$11		Cost: \$3,500 Value: \$9,350		
Large banner recognition at seminars		Individual banner with Company name & logo			d bannei npany na		Group banner with Company name		
Logo displayed on digital and print materials				•			•		
Chairman recognition at Annual Business Meeting					•		•		
Website advertising: Choice of month is subject to availability		Year-long rotating banner on IAMIC website main page			• nonthly ebsite sid	choice le banner	Our monthly choice IAMIC we <mark>bsite side</mark> banner		
Special recognition in LAUTUM on "Exclusive Sponsors" page	Using your Company name and løgo		Using your Company name and logo			Using only your Company name			
LAUTUM ad and Convention program booklet		• Full Page		]	• Full Page		• Half Pag	e	
Opportunities for Partners ONLY!	EXCLUSI Annual	● VE to PL Busines		EXCLU Lunch Sp Annual H		ncluding	a.m. OR p. Event Break S & 1 day of Conv	oonsor	
Contribute to Convention registration bags Company items and/or materials <b>you provide</b>		•			•				
Advanced roster list of attendees		•							
Electronic recognition on registrations and event correspondents		•			•				
Social media spotlight		•							
Two complimentary event registrations		•							
Recognition on all consent agendas at Annual Business Meeting		•							
EXCLUSIVE Event Sponsor for all events (except convention)		•							
PLATINUM EXCLUSIVES Sponsorship for one of the	he followi	i <b>ng</b> :					1		
Membership Directory		О							
Convention registration bags* for all attendees		О							
Badge holders*		О							
Face masks*		0							
Transportation for social events		0							
Financial Analysis		0							
Convention key note speakers*		0							

\* IAMIC will purchase with your supplied logo for printing

Print Advertising				0				\$
The LAUTUM News reaches 800+ individuals in our industry. LAUTUM advertising include both issues for 2022								
(Spring & Fall). Ad size must remain the same but ad content may be changed ** artwork must be submitted by April 1st ** Convention Ads are in COLOR and must be submitted by August 1st						d by April 1st		
The Lautum News								
$\Box  \text{Full Page (7"w x 9"h)}$		\$700		Full Page (3.				
□ Half Page (7"w x 4.25" □ One Third (5"w x 4.25	,	\$500 ¢400		Half Page (3.				
□ One Third (5"w x 4.25	5°n) B/W <b>\$300</b>	\$400	L	Qtr Page (3.5	) A Z ) <b>312</b>	0		
🗆 Website Advertisi	<b>ng</b> Select one	\$	500 (\$	750 Non M	(Iembers)			\$
🗖 Rotating Web Ban	ners (Front Pa	ige) \$1,	000 (\$1,.	500 Non n	nembers)			
$\Box$ January $\Box$ February $\Box$ March $\Box$ April $\Box$ May $\Box$ June								
🗆 July 🗆 August	September			ember 🗖				
With your logo and message, w								
Bronze, Gold & Platinum spon	sors have first choice	e. All month	-				<b> </b>	
🗖 A La Carte		Events	Breakfast	AM	Lunch	PM		\$
Maula an V thuguah tha hau				Break		Break	_	
Mark an X through the box you would like to sponsor.	Claims		\$350	\$500		\$350		
Make note of the substantial	Regionals	Pla						
discounts when you sponsor	North OR	Ex atin	N \$350	N \$500	Ex Golı	N \$350		
the entire category! Assignments for the category	South	clu; um	S \$350	S \$500	clu: d M	S \$350		
selections will be determined	New Mangers	Exclusive to tinum Memb	\$350	\$500	Exclusive to Gold Members	\$350		
based upon the date of payment for your events.	Underwriting	Exclusive to Platinum Members	\$350	\$500	to pers	\$350		
(Specific courses, meals, host bars, and entertainment	Leadership Retreat	S	\$350	\$500		\$350		
will be identified as we get c		holow for Co				4000		
loser to the event).	Conventionitems	1	1	1				
*Any event that is cancelled	Convention course (each)	One \$500	Two \$500	Three\$500	Four\$500	All \$1,800		
you can request 100% refund. Contact Jackie if you would	FMDC Class (each)	One \$500	Two \$500	Three\$500				
like a refund or payment	Annual	Event			Lunch			
be considered donation.	Business Meeting	Exclusive to			Exclusive			
		Platinum			to Gold			
	Education	One \$350	Two \$350	Three\$350	Four\$350	All \$1,260	1	
	Meals	One \$500	Two \$500	Three\$500	Four\$500	All \$1,800		
	Beverages	One \$1000	Two \$1000					
	Entertainment	One \$1000	Two \$1000					
□ Bronze Level (Annual Contribution) \$3,500 (value \$9,350)								\$
$\Box$ Gold Level (A	nnual Contrib	ution)	.\$	5,500	(value \$1	1.350)		\$
Your choice of monthly web			<i>⊈</i> 2nd	3rd		, <b>·</b> ,		
				 \$7,500				\$
□ Platinum Level (A		-		<i>500</i> ,500	(value \$31	,650) ///o		Ŷ
(Pick one—priority is determined upon receipt of payment) □Membership Directory □ Badge Holders □Face Mask □ Convention Registration Bags								
□ Transportation □ Financial Analysis □Convention Key Note Speaker								
						<u> </u>	\$	
<b>Friend of IAMIC</b> This donation will help with all overhead cost <b>\$100</b>								
Total Commitment \$(Check preferred) Company Name								
Mail to : IAMIC, P.O. Box 116, Ohlman, IL 62076 Contact Name						C	The last	

Iail to : IAMIC, P.O. Box 116,	Ohlman, IL 62076
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