

2023

Here's your Opportunity to PROMOTE your Company & Ride the WAVE with Us

You can INVEST in <u>your future</u> and TOGETHER, we can BUILD a stronger industry and create OPPORTUNITIES for growth and expansion. Your sponsorship will help you ENHANCE and BUILD your company's recognition within the Mutuals while we EDUCATE members. We will SHARE your information and PROMOTE your company.

Invest in the Association that promotes YOU!

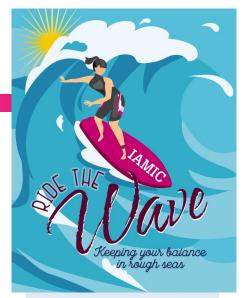
- 1. Educational Opportunities/Build a Wealth of Knowledge!
- 2. Annual Convention
- 3. Social Events...Network, Network, Network!
- 4. Farm Mutual Director Certification Education
- 5. IAMIC Web Page Advertising
- 6. LAUTUM News Advertising

As a member of the Mutual Industry family, when you advertise in the *LAUTUM* News, we will...

BUILD	recognition and familiarity of your Company
PROMOTE	your Products and Services cost-effectively
REACH	the decision-makers of Illinois Mutuals
REINFORCE	your commitment to the Mutual Industry
ACHIEVE	maximum exposure within the Mutual Industry

Find out why you should make and investment in IAMIC... Jaeton Cary/BriteCore says—

"As a vendor and IAMIC Sponsor, the BriteCore team found the time we spent at the State Convention to be incredibly valuable. Our team had great face time with both current clients and prospective clients. Jackie does an outstanding job keeping the entire event very well organized and well attended by both Mutuals and quality vendors. The BriteCore team looks forward to supporting the IAMIC State Convention in 2023!"



By investing in the Association through sponsorship, YOU have the opportunity to partner with us as we lead and guide our industry through education.

KNOWLEDGE IS POWER!

Partner Sponsorship PLUS Ala Carte Opportunities

SPONSORSHIP for IAMIC events helps us keep registration fees for seminars low and allows us to secure top notch speakers.

SPONSORING IAMIC AT ANY LEVEL CAN:

- Put your company name front and center, giving your business recognition over competitors.
- Promote your company in front of your target audience at a specific industry-related educational seminar (i.e. Claims, Underwriting, Directors Seminars and Leadership Retreat).
- Reconnect with clients and engage with audiences to maintain and build strong business relations.
- Increase your reach to new clients, customers and businesses.
- Grant your company brand awareness & media exposure via IAMIC website, email and LAUTUM.
- Generate strong leads by drawing in new and interested clients.
- Boost your credibility and create a positive perception about your company by supporting events that customers care about.
- Separate yourself from the rest by tying yourself to something positive in customer's minds.

2023 EDUCATION PROGRAMS CLAIMS SEMINAR

February 23 Bloomington

Approximately 90 attendees consisting of adjusters and managers. This is an excellent opportunity to show your support of the industry while keeping your name and company in front of those who will use your services.

• <u>VENDOR TRADE SHOW</u> will be held at this event...see website for details.

REGIONAL DIRECTOR MEETINGS

March 21-23 Location TBD Order of this 2-day meeting is TBD Identical meetings held in two locations with approximately 100 attendees at each event. Directors and managers attend these events. The foundation of the Mutuals will be listening when you show your support of our industry.

NEW MANAGERS MEETING

Date /Location TBD

This meeting is designed to assist new managers as they learn our industry. It's an opportunity to share your expertise and a great way to introduce your business to our new managers.

Become a Friend of IAMIC! Friends of IAMIC help with the overhead costs of events and keep registration costs low. By helping to cover the costs of events, Friends of IAMIC make it possible for more people to attend and benefit from the work that IAMIC does. So if you're not able to be a partner, consider becoming a Friend of IAMIC.

UNDERWRITING SEMINAR

April 19 East Peoria

Approximately 75 attendees at this event consisting of mostly underwriters and managers. These are the individuals who help determine the risk taken by the mutual and their reinsurance. Sponsoring this event will help develop a strong relationship with the right people.

ANNUAL CONVENTION

August 21-23 East Peoria

Approximately 250 attendees at this event come from all areas of the mutual. These are the individuals who help determine the risk you will be working. Sponsoring this event will help develop a strong relationship with the key decision makers. Managers attend these events and they are the foundation of the Mutuals. They will be listening when you show your support of our industry.

FARM INSPECTION SCHOOL

Date /Location TBD

This event will have approximately 100 attendees and will be geared toward claims staff. A great opportunity to get your name in front of the members who could use your services.

LEADERSHIP RETREAT

Date /Location TBD

This event is designed for management, they are the foundation of the Mutuals and they will be listening when you show your support of our industry.

ANNUAL EVENT SPONSORSHIP BENEFITS

Build your company awareness and media exposure via IAMIC seminars, website,	PLATI	NUM	GOI	D	BRONZE		
email and LAUTUM	Cost: \$7 Value: \$3	-	Cost: \$5 Value: \$1	•	Cost: \$3,500 Value: \$9,350		
Large banner recognition at seminars	Individual banner with Company name & logo		Shared ban Company		Group banner with Company hame		
Logo displayed on digital and print materials			•		•		
Chairman recognition at Annual Business Meeting			•				
Website advertising: Choice of month is subject to availability	Year-long rotat on IAMIC websit		Your monthly cl website side		Our monthly choice IAMIC website side banner		
Special recognition in LAUTUM on "Exclusive Sponsors" page	Using your C name and		Using your (name and		Using only your Company name		
LAUTUM ad and Convention program booklet	Full Pa	ıge	• Full Pa	ige	• Half Page		
Opportunities for Partners ONLY!	EXCLUSIVE to I Annual Busin		EXCLUSIVE Lunch Sponsor Annual Busine (Excludes Farm	s including ss Meeting	a.m. OR p.m. Event Break Sponsor & 1 day of Convention (Excludes Farm Inspection		
Contribute to Convention registration bags Company items and/or materials you provide	•		•				
Advanced roster list of attendees	•		•				
Electronic recognition on registrations and event correspondents	•		•				
Social media spotlight	•		•				
One complimentary event registrations	•						
Recognition on all consent agendas at Annual Business Meeting	•						
EXCLUSIVE Event Sponsor for all events (except farm inspection & convention)	•						
Recognition on every IAMIC email	•						
PLATINUM EXCLUSIVES Sponsorship for one of the fo	llowing:		_				
Membership Directory	0						
Convention registration bags* for all attendees	0						
Badge holders*	0						
Convention Registration *Exclusive*	0						
Farm Inspection School Lunch Sponsor *Exclusive*	0						
Financial Analysis	0						
Convention key note speakers*	0						
Name & Logo on ALL Surveys IAMIC Sends *Exclusive*	0						

Print Advertising LAUTUM NEWS and/or Convention Program Ads The LAUTUM News reaches 800+ individuals in our industry. LAUTUM advertising includes one issue for 2023 (Fall). Ad size must remain the same but ad content may be changed ** artwork must be submitted by April 1st ** Convention Ads are in COLOR and must be submitted by August 1st The Lautum News Members Full Page (7"w x 9"h) B/W \$500 Full Page (7."w x 4.25"h) B/W \$500 Half Page (7."w x 4.25"h) B/W \$500 Gone Third (5"w x 4.25"h) B/W Sato Stop Gone Third (5"w x 4.25"h) B/W Sato Stop Stop St								10% discount when you advertise in LAUTUM & Convention Program \$ \$
🗆 A La Carte		Events	Breakfast	AM Break	Lunch	PM Break		\$
Mark an X through the box	Claims		\$350	\$350		\$500		
you would like to sponsor. Make note of the substantial discounts when you sponsor	Regionals North OR South	Exclusive to Platinum Members	N \$350 S \$350	N \$350 S \$350	Gold Members			
the entire category! Assignments for the category	New Mangers	Exclusive to tinum Memb	\$350	\$350		\$500		
selections will be determined based upon the date of	Underwriting	e to Imber	\$350	\$350	e to bers	\$500		
payment for your events.	Leadership	rs	\$350	\$350		\$500		
(Specific courses, meals, host bars, and entertainment	Farm Inspection	\$500	\$350	\$350	Exclusive	\$500		
will be identified as we get c loser to the event).	Conventionitems	Conventionitems below are for Convention Only!						
*Any event that is cancelled	Convention course (each)	One \$500	Two \$500	Three\$500	Four\$500	All \$1,800		
you can request 100% refund. Contact Jackie if you would	FMDC Class (each)	One \$500	Two \$500	Three\$500				
like a refund or payment be considered donation.	Annual Business Meeting	Event Exclusive to Platinum			Lunch Exclusive to Gold			
	Education	One \$350	Two \$350	Three\$350	Four\$350	All \$1,260		
	Meals	One \$500	Two \$500	Three\$500	Four\$500	All \$1,800		
	Beverages	One \$1000	Two \$1000					
	Entertainment	One \$1000	Two \$1000					
□ Bronze Level (A	Annual Contrib	oution)	\$	3,500	(value \$9,	350)		\$
Gold Level (Annual Contribution) \$5,500 (value \$11,350) Your choice of monthly website ad 1st choice 2nd 3rd 3rd							\$	
□ Platinum Level (Annual Contribution) \$7,500 (value \$30, 725) (Pick one—priority is determined upon receipt of payment) □Membership Directory □ Badge Holders □Logo on Surveys □ Convention Registration Bags □ Farm Inspection Lunch □ Financial Analysis □Convention Key Note Speaker							ow Z	\$
□ Friend of IAMIC This donation will help with all overhead cost \$100								\$
Total Commitment \$(Check preferred) Company Name							I	
Mail to : IAMIC, P.O. Box 116, Ohlman, IL 62076 Contact Name 4								hank b